

# C A

#### Q: How are emergency or last-minute cancellations treated?

A: If a caregiver cancels at the last minute, I'll do my best to find a replacement or ask if rescheduling works for the client. If the client cancels, I kindly request at least 24 hours' notice to respect both their time and mine.

#### Q: Are background checks conducted on all caregivers?

A:Of course! Safety is my top priority. For any new caregivers I bring in, I make sure to thoroughly check their backgrounds, including criminal records, to ensure they're trustworthy and reliable.

### Q: Do you want to employ or train additional caregivers to add capacity?

A: As my business grows, I want to hire and train more caregivers. I'll make sure they're well-trained to keep providing great service and build a strong, supported team to help the business grow while keeping the quality high.

## Q: How would you address possible competition that may move into the same marketplace?

A: I focus on building good relationships with my clients and making sure I provide consistent, quality care while staying flexible to parents' needs. I also keep my pricing competitive, ensure trust and safety, and gather feedback to keep improving my services.

## Q: Would you consider offering service packages or membership to add stability of income?

A: Definitely! I'm thinking of service packages like monthly memberships, bundles of maybe even sibling discounts. I'm sure that those would catch the eyes of families while making sure that the business is getting stable income.

## Q: What is your plan to grow AK Babysitting and Care in the next 2–3 years?

A: I want to offer parents more choices, like after-school care and weekend babysitting, to make things easier. I'll also post more online to promote my business and share updates. Over time, I'll get better equipment and supplies so I can open a childcare center if the demand is high.